

| | PGDM PHARMA SUMMER INTERNSHIP BATCH 2022-24 | | | | | | |
|------|---|----------|-----------------------------|-------------------------------------|--|--|--|
| S.No | Name | Degree | Specializations | Summer Internship - Organisation | Summer Internship - Project Title | | |
| 1 | Akanki Srivastava | P.G.D.M. | Pharmaceutical Marketing | Alembic Pharmaceuticals Ltd.; | Opportunity Sizing for ARMD and Metformin and Vildagliptin market landscaping | | |
| 2 | Akshata Rajendra Surve | P.G.D.M. | Pharmaceutical Marketing | Healthledger Diagnostics Pvt. Ltd.; | Exploring User-Centered Design and Agile Methodology in the Development of Innovative Diabetes Management Solutions | | |
| 3 | Akshay Manoj Patil | P.G.D.M. | Pharmaceutical Marketing | Sun Pharma; | Perception Mapping of Progestogens used in various obstetric conditions | | |
| 4 | Aneri Ketan mehta | P.G.D.M. | Pharmaceutical Marketing | Alembic Pharmaceutical Pvt. Ltd; | Project Secure | | |
| 5 | Anjali Dilip Shende | P.G.D.M. | Pharmaceutical Marketing | Alembic Pharmaceuticals Limited; | Data Warehouse & Analytics Implementation at Alembic Pharmaceuticals Ltd. | | |
| 6 | Anurag Narendra Singh | P.G.D.M. | Pharmaceutical Marketing | Exeltis India; | Evaluate Acceptability of Drospirenone Only Pills As a Contraception in Over- weight/Obese Women, Smokers Women,>35 Years of Age and With Other Associated Disease | | |
| 7 | Arindam Mondal | P.G.D.M. | Pharmaceutical Marketing | Sun Pharma Laboratories Ltd.; | Understanding the perception, usage and current clinical practices with the emerging therapeutic options in the Heart Failure Management | | |
| 8 | Asawari Umakant Desale | P.G.D.M. | Pharmaceutical Marketing | Continual Lifesciences Pvt. Ltd.; | Implementing Various Promotional Strategies Along with Strategic Management to Drive | | |



| | | | | | Sales of Ayurvedic and Nutraceutical Products |
|----|--------------------------|----------|-----------------------------|---|---|
| 9 | Asraf Iqbal Saiyed | P.G.D.M. | Pharmaceutical Marketing | Alembic Pharmaceutical; Shanti chemist and general store; | Understanding the underlying belief of Doctors while choosing to prescribe products like Wikoryl liquid and Wikoryl AF liquid; |
| 10 | Bhavana Ravindra Tawde | P.G.D.M. | Pharmaceutical Marketing | Siddhivinayak consulting; | Business Development and Identification of Potential Companies for Acquisitions in Healthcare Sector |
| 11 | Chaitanya Prashant Pai | P.G.D.M. | Pharmaceutical Marketing | Jagsam Pharma; | Digital Marketing: Only Rx Website Promotion, Online Website, Customer Benefits |
| 12 | Dipon Das | P.G.D.M. | Pharmaceutical Marketing | Alembic Pharmaceuticals; | Considerations of a Pediatrician While Choosing Levosalbutamol 1 mg As A Preferred Choice For His/Her Patients |
| 13 | Faizan Qureshi | P.G.D.M. | Pharmaceutical Marketing | LUPIN Ltd.; | Drive and Strengthen BoneFit BMD Camp Execution across the Country & Launch and Execute Kribado GERD Screening Camps across the Country |
| 14 | Ganesh Heeralal Sirvi | P.G.D.M. | Pharmaceutical Marketing | Glowderma Lab Pvt Ltd; | Creating Business Plan to launch "Crisaborole Topical" in Indian Market |
| 15 | Harshada Ramhari Bandgar | P.G.D.M. | Pharmaceutical Marketing | Micro Labs Ltd.; | Perception, Preferences, and Promotion Strategies for Bilastine+Montelukast Combination Liquid Formulation in Paediatric Allergic Rhinitis |



| 16 | Jai Gajanan Lengare | P.G.D.M. | Pharmaceutical Marketing | Origin Healthcare; | Market Research and Brand Plan in Cardiac & Anti-Diabetic Division |
|----|-----------------------------------|----------|-----------------------------|----------------------------------|--|
| 17 | Jaina Kuntesh Harsora | P.G.D.M. | Pharmaceutical Marketing | Alembic Pharmaceutical Pvt Ltd; | Decoding Customer's Perception of Clarithromycin in Acute URTIs prescribed to Adult and Pediatrician patients. |
| 18 | Janhavi Hanumant Sawant | P.G.D.M. | Pharmaceutical Marketing | Glowderma Lab Pvt.Ltd; | Premium Baby Skin Care Brands-Doctor's Perspective with Qualitative and Quantitative Analysis |
| 19 | Krushan Atul Dahikar | P.G.D.M. | Pharmaceutical Marketing | Alembic Pharmaceuticals; | Project Elephant: To Evaluate Current Need Gap in Paediatric Practice and how Azithral Can be a Value Addition Partner to Them |
| 20 | Mansi Ashok Surve | P.G.D.M. | Pharmaceutical Marketing | Alembic Pharmaceuticals Ltd.; | Uncover the True Potential of Roxid (Perceived Condition / Diagnosis, Usage Pattern, Factors Towards Selection, Most Relevant Communication Points) |
| 21 | Michelle Sabestin Dsouza | P.G.D.M. | Pharmaceutical Marketing | Alembic Pharmaceuticals Limited; | Etrik PLC Research and Feedback as well as Understanding the Retail Marketing Scope for PPI Brands |
| 22 | Naresh Kumar Ruparam Prajapati | P.G.D.M. | Pharmaceutical Marketing | Alembic Pharmaceuticals Ltd; | DISHA – Implementation of a CLM tool named "DISHA" to help users progress toward better field force effectiveness. |
| 23 | Nikhil Narendra Yemul | P.G.D.M. | Pharmaceutical Marketing | Siddhivinayak Consulting; | Strategic Analysis and Business Development in Healthcare Acquisitions |



| 24 | Omkar Radhegovind Gupta | P.G.D.M. | Pharmaceutical Marketing | Glowderma Labs Pvt. Ltd.; | Gentle Skin Cleansers- Role in Dermatology & Aesthetic Procedures and Exploring further Indications |
|----|---------------------------|----------|-----------------------------|---------------------------------|--|
| 25 | Prajwal Sharad Pawar | P.G.D.M. | Pharmaceutical Marketing | El-Dorado Biotech; | Market Research: 1.Prescription Pattern of Amitriptyline and Propranolol Drug for Migraine 2. Exploring the Impact of Diabetes on Depression. |
| 26 | Pratik Dilip Bhuwad | P.G.D.M. | Pharmaceutical Marketing | Alembic Pharmaceuticals; | Digital Transformation for Field Force to have their Achievement on Fingertips & Customer 360 Degree view to Push Sales |
| 27 | Prity Deepak Dhukate | P.G.D.M. | Pharmaceutical Marketing | ALG Chemicals; | Analyzing Market Potential and Developing Effective Marketing Strategies for API, Intermediate Chemicals and Structure Directing Agent |
| 28 | Ramkisan Subhash Maske | P.G.D.M. | Pharmaceutical Marketing | Exeltis India; | To Understand Current Trends in Treatment of Glaucoma And To Understand Whether Cloramphenicol+Polymyxin B is Prescribed Based on Brand Recall. |
| 29 | Rishikesh Ramasare Sharma | P.G.D.M. | Pharmaceutical Marketing | Alembic Pharmaceutical Limited; | Sales Force Effectiveness with Analytics |
| 30 | Ritu Babulal Chaudhary | P.G.D.M. | Pharmaceutical Marketing | Sun pharma; | To estimate the potential and identify the usage pattern of Finerenone in CKD patients associated with T2DM |



| 31 | Rohansingh Indrasingh Rajwar | P.G.D.M. | Pharmaceutical Operations | Salecha Lifestyle LLP; Adarsh Scientific Research Center & Testing Lab Pvt. Ltd (Virtual); | Beyond Frames: Exploring Strategies in Eyewear Domain; Chromatography |
|----|---------------------------------|----------|------------------------------|--|--|
| 32 | Rohit Ramlakhan Yadav | P.G.D.M. | Pharmaceutical Marketing | ALG Chemicals; | Exploring potential and analyzing the market for API, Intermediate chemicals & Electrolyte salts |
| 33 | Rukshma Bhagwan Pawar | P.G.D.M. | Pharmaceutical Marketing | Jagsam Pharma; | Market Research, Brand Plan and Brand Promotion in Neurology Division |
| 34 | Rushikesh Bhausaheb Varpe | P.G.D.M. | Pharmaceutical Marketing | Jagsam Pharma; | Market research, brand plan, brand launch and brand promotion of Gelfresh for Jagsam Pharma |
| 35 | Sajjad Khan | P.G.D.M. | Pharmaceutical Marketing | Alembic Pharmaceuticals Limited; | Perception mapping of customers for various anti- cold solid formulations available in market with a focus on CPP |
| 36 | Saloni Santosh Gupta | P.G.D.M. | Pharmaceutical Marketing | Lupin Limited; | Brand Awareness on Digital platform for Lupin Life OTC Division |
| 37 | Samidha Tulsidas Patil | P.G.D.M. | Pharmaceutical Marketing | Exeltis; | Evaluate Acceptability of Drospirenone Only Pill for Contraception in Obese Women, Smokers, Women >35 years of Age and other Risk Factors |
| 38 | Satvik Sanjay Srivastava | P.G.D.M. | Pharmaceutical Marketing | Micro Labs LTD; | Experts Insight on Syrups: Unveiling Healthcare Experts' Insights For Citicoline- Piracetam Combination Syrup |



| 39 | Satyajit Ashok Masurkar | P.G.D.M. | Pharmaceutical Marketing | Alembic Pharmaceuticals; Shreechem Pharmaceuticals Pvt. Ltd.; | Understanding the Perception of Orthopedicians about Collagen/ Collagen combination/ Painkillers in Management of Osteoarthritis; Monitoring Operations related to Manufacturing of Solid dosage form |
|----|----------------------------|----------|-----------------------------|---|---|
| 40 | Saurabh Satish Shelar | P.G.D.M. | Pharmaceutical Marketing | Alembic Pharmaceuticals; | Opportunity Sizing For Age Related Macular Degeneration and Metformin + Vildagliptin Market Landscaping |
| 41 | Sayali Rajendra Pisal | P.G.D.M. | Pharmaceutical Marketing | Sun Pharmaceutical Industries Limited; | Scope of Trypsin Bromelain Rutoside in Management of Post-operative Inflammation |
| 42 | Shailendra Anilkumar Gupta | P.G.D.M. | Pharmaceutical Marketing | Alembic Pharmaceuticals Private Limited; | Project 1: Business Process Re-Engineering Project 2: Closed Loop Marketing |
| 43 | Shivani Suresh More | P.G.D.M. | Pharmaceutical Marketing | Healthledger Diagnostics Pvt.Ltd.; | Exploring User-Centered Design and Agile Methodology in the Development of Innovative Diabetes Management Solutions |
| 44 | Shraddha Balasaheb Pandit | P.G.D.M. | Pharmaceutical Marketing | Alembic Pharmaceuticals Ltd.; Bombay Hospital; | To identify the attributes of calcium salts and Calcium combinations that orthos consider before prescribing; |
| 45 | Shreya Sushil Singh | P.G.D.M. | Pharmaceutical Marketing | Alembic Pharmaceuticals Limited; | Understanding the Driver Barrier Study for Rekool D at HCP & Retail Marketing Scope for Antacid Brands |
| 46 | Shrutika Ramakant Sankhe | P.G.D.M. | Pharmaceutical Marketing | Alembic Pharmaceuticals Private Limited; | Data Warehouse and Analytics Implementation for Alembic Pharmaceuticals Limited. |



| 47 | Siddhesh Vijaykumar Vidhate | P.G.D.M. | Pharmaceutical Marketing | Micro Labs Limited; Saboo Siddique Medical; | MARKET SURVEY: ANALYSIS OF MARKET DEMAND FOR CEFPODOXIME PROXETIL IN TABLET AND DROPS DOSAGE FORMS; Pharmacist Trainee |
|----|-----------------------------|----------|-----------------------------|--|--|
| 48 | Srushti Gaikwad | P.G.D.M. | Pharmaceutical Marketing | Mundial Pharmaceuticals Pvt. Ltd.; | Project on Latin America Market Research and the Client Approach |
| 49 | Srushti Nitin Gawand | P.G.D.M. | Pharmaceutical Marketing | Micro Labs Limited; | Mapping Pediatrics Perception on Paracetamol + Mefenamic Acid and Unravelling Pharmaceutical Trade Initiatives for Paracetamol-650 Brands. |
| 50 | Srushti Sanjay Jagadale | P.G.D.M. | Pharmaceutical Marketing | Glowderma Labs Pvt Ltd; | Mapping Trichology centers, analyzing their business potential to create marketing strategies |
| 51 | Subodh Ganpat Dangat | P.G.D.M. | Pharmaceutical Marketing | ALG Chemicals; | Unveiling Market Dynamics: Market Analysis and Driving Strategic Business Expansion for Personal care products, Skin lightening agents, and PTC |
| 52 | Subodh Sanjeev Gole | P.G.D.M. | Pharmaceutical Marketing | Saarathi Healthcare Pvt ltd; | Social Media Impact & Project Coordination: Driving Business Growth Through Platforms and Pharma Campaigns for Customer Acquisition. |
| 53 | Supriya Jana | P.G.D.M. | Pharmaceutical Marketing | LUPIN LIMITED; | To Launch a Comprehensive Chatbot Catering to All Scientific and Knowledge Services of Doctors |



| 54 | Surbhi Bhimashankar Umarani | P.G.D.M. | Pharmaceutical Marketing | Alembic Pharmaceuticals Limited; | Sales Force Effectiveness With Analytics |
|----|---|----------|-----------------------------|---|---|
| 55 | Swarali Krishna Patil | P.G.D.M. | Pharmaceutical Marketing | Salecha Lifestyle LLP; Adarsh Scientific Research Center and Testing Lab Pvt. Ltd.; | Understanding and Developing Comprehensive Marketing Strategies for an Eyewear Brand in a Competitive Market; The Proficiently Handling HPLC, LC-MS, GC-MS |
| 56 | Tejashree Vilas Jadhav | P.G.D.M. | Pharmaceutical Marketing | Mundial Pharmaceuticals Pvt. Ltd; | Latin America: Market Research and Customer Approach |
| 57 | Vaishnavi Vijay Pilodkar | P.G.D.M. | Pharmaceutical Marketing | Alembic Pharmaceuticals; | Project Conquer |
| 58 | Virendrasing Kundansing Rajkawarbais | P.G.D.M. | Pharmaceutical Marketing | Jagsam Pharma; | Market Research, Brand Plan, Brand Launch And Brand Promotion Of Varenicline For Jagsam Pharma |
| 59 | Vishal Prakash Jain | P.G.D.M. | Pharmaceutical Marketing | Alembic Pharmaceuticals Pvt. Ltd.; | Mining the Differentiators to Establish as a "Brand of Choice" in the OAD Cluttered Market |